



Welcome!

The International Center
For Assistance, Inc. (ICFA)

Susan Carlson, President

(757) 498-1800 office

(757) 498-1876 fax

Toll Free: 1-877-5 HELP 4 U

[1-877-543-5748]

www.icfainc.org



Loan Application Facts

\$5K, \$10K, or \$15K

- 1 page application
- No Business Plan Required
- No Collateral
- No Financial Statements
- Most Funding in 4 Weeks
- 7-Year Term—no pre-payment penalty
- Interest rate prime + 4.75% (\$84 p/mth=\$5,000)
- Start-ups okay (1 Day)



COMMUNITY EXPRESS

TECHNICAL ASSISTANCE

***Coaching/Guidance in various areas of
business start-up and/or development (i.e.
business plan review, marketing,
bookkeeping, minority business certification,
etc.)***



How Do I Qualify?

CREDIT MATRIX

- Home Ownership or Length of Time at Rented Home
- Business Type
- Average Monthly Sales
- Credit Report (all existing credit obligations must be current) [www.experian.com or call 888-397-3742]
- Length Of Time In Business (25% of start-ups are funded)
- Total Liquid Assets



Are There Disqualifiers?

YES

- ❑ Any Unpaid Federal and/or State Tax Liens
- ❑ Unsatisfied Judgments
- ❑ Any Business that Earns 30% or More of Its Revenue From Gaming
- ❑ Non-Profits
- ❑ Multi-Level Marketing: i.e. Mary Kay, Herbal Life, etc.
- ❑ Speculative Real Estate (buying homes, fixing them up and reselling them)
- ❑ Adult Oriented Businesses (clubs, web sites, bookstores, etc.)
- ❑ Assisted Living (based from a home)
- ❑ Delinquent Student Loans
- ❑ Current credit obligations should show as current on the credit report.



What Does It Cost To Apply?

- **Packaging Fee \$475**
 - \$ 5,000 Loan – Fee \$475.00 (\$85 Guaranty Fee Taken from \$475)
 - \$10,000 Loan – Fee \$475.00 + ** \$170 Guaranty Fee **Taken from LOAN**
 - \$15,000 Loan – Fee \$475.00 + ** \$255 Guaranty Fee **Taken from LOAN**
(** Deducted from Loan Proceeds)
 - Written on Business Account
- **Innovative Bank – Wire Money to Business Account**
 - With a New Business Account - Need Letter from Bank on Their Letterhead Stating:
 - » Business Name
 - » Your Name
 - » Account Number
 - » Routing Number
- **Innovative Bank will NOT deposit money into a PERSONAL Account**
- **Can NOT reapply for 1 year**

\$5K, \$10K, or \$15K



How Can Loan Proceeds Be Used?

ANY BUSINESS EXPENSE (EXAMPLES):

- ✓ Working Capital (Rent, Utilities, Supplies, Insurance, Payroll, etc.)
- ✓ Asset Purchases (Equipment, Furniture, Fixtures, etc.)
- ✓ Other Banks (SunTrust, Bank of America, Wachovia, etc.)
- ✓ Microlenders (Virginia Community Development Loan Fund, etc.)





- Processes Credit Cards for 90,000 Merchants Across Country

- **MasterCard & Visa**

- Owned by Intuit
- Business checking
- Presidential Packages





Presidential Packages

- **Loan**
- **Merchant Account**
- **Checking Account**

BENEFITS OF PRESIDENTIAL PACKAGES:

- **Extra \$1,000 to Purchase Equipment**
- **1% off Loan Rate (Prime + 3.99%)**
- **Packaging Fee \$450 vs \$475**
 - \$ 6,000 Washington Loan – **Packaging Fee \$450**
 - \$11,000 Jefferson Loan – **Packaging Fee \$450 + **\$170 Guaranty Fee**
 - \$16,000 Lincoln Loan – **Packaging Fee \$450 + **\$255 Guaranty Fee**
(Note: Guarantee Fee is Deducted From Loan Proceeds EXCEPT FOR \$5K TAKEN FROM PACKING FEE)

ALL PACKAGING FEES ARE COLLECTED FROM THE APPLICANT



IMS Hardware And Software

| Type: | Internet – Software | Stationary | Mobile |
|---------------|----------------------------------|--------------------------------------|--|
| Name: | Gateway Solutions | Nurit 2085 | Nurit 8000 |
| Cost: | \$559 + Tax (\$583.95) | \$1,059 + Tax (\$1,108.95) | \$1,559 + Tax (\$1,633.95) |
| Rate: | 2.43% + .30 p/Trans | 1.82% + .27 p/Trans | 1.82% + .27p/Trans \$12.00 p/mth Cingular Fee + .07 p/Trans |
| Add'l Fee: | \$10.00 Stmt Fee | \$10.00 Stmt Fee | \$10.00 Stmt Fee |
| Min. Billing: | \$25.00 Per Month | \$25.00 Per Month | \$25.00 Per Month |
| Deposited in: | 2 business days | 2 business days | 2 business days |
| Fees W/drawn: | 1st wk of new mth | 1st wk of new mth | 1st wk of new mth |



Nurit 2085



POS/EDC Terminal and Integrated Printer

This point-of-sale (POS) terminal has a built-in printer and can support credit, debit, check guarantee and electronic benefits transfer (EBT).

The NURIT 2085 is user friendly and fast due to its high-speed built-in thermal printer.

The NURIT's large, high contrast alphanumeric LCD display and menu-driven software, together with four programmable function keys, allow the user to access every feature of the terminal easily and quickly.



Nurit 8000



- **Standard Features**
- Built-in radio modem
- HW/SW support for GSM, GPRS, Mobitex, CDPD, DataTac & CDMA Multi-application support
- Large, back-lit graphical LCD display
- 18-button ergonomically designed back-lit keypad; programmable quick keys
- Dual track bi-directional magnetic card reader
- Built-in Smart Card Interface
- Internal, Built-in PIN pad
- Easy-load paper mechanism
- Quiet, graphical thermal printer
- Rechargeable batteries